

# Invest in Your Team & Watch Them Flourish



## It's hard to do it all, achieve excellence each year, and have balance

- As a Leader, you care about your team, their success, & your bottom line
- As an Entrepreneur, you value opportunity & the freedom it provides
- As an Agent, demands on your role & time are ever-increasing

## Give your team comprehensive coaching with other success-minded teams

- Increase communication, professionalism, strategy, & performance
- Reinforce positive, solution-oriented behaviors to create better results within the team
- Using assessments, activities, & discussions, easily tackle tough topics all work teams face
- Teach your team how to prevent & address underlying causes of frustration & distraction
- Show your team how to grow together and have fun together

## Build Strength within Yourself & Team

Many leaders focus on sales & product knowledge for team development & still may not see long-term performance levels they seek.

We coach & develop you & each team member as a person, a professional, and a team growing & succeeding together. We help your team focus on strategic areas while ensuring an engaging & motivating culture of success, consistency, & positive accountability.

## How Team Series Benefits You and Your Team











EVERY member of your team is coached by experts, without leaving your office, to help them:

- Understand thought patterns, responses, & how they impact performance
- Manage interactions with team & customers, & how they impact team culture
- Identify as professionals & align their actions with generating results & remaining focused
- Improve engagement & positive accountability to more easily reach short & long-term goals
- Build a trusting, solution-oriented culture & create synergy for high performance

## 98% of our Graduates recommend the Team Series to Others

- "100% do it; well worth it! It helps personally & professionally. We are entering the new year with a better plan in place to crush our goals!"
- "If you want positive impact, better communication, professional growth for your team, if you want a platform to share ideas & roll up your sleeves together, FLP brings all that to you in a measured, consistent, & valuable way."
- "Future Legacy Team Series is 100% worth it & then some! Leaders & teams gain a wider perspective that defines your biggest why & keeps your professional & personal life on track so you can truly reach higher standards & goals."
- "Each class provided the right lessons for my life & my business. I highly encourage every business looking to achieve results to attend the FLP Team Series!"

# FLP TEAM SERIES

Topics		Focus	Topics		Focus
Thoughts & Focus		How & why you think the way you do	Brand, Character, & Professionalism		Who you are internally & externally at work
Personality Type & Positive Traits		The traits & behaviors that make you uniquely you	Meaningful Decisions		How you take inventory & make meaningful decisions
Belief in Self, Inherited Legacy, Future Legacy®		Using your story to build the future you want to live	Performance Planning: Part 1		Casting vision for the future & setting goals
Reflection, Mental Strengths, Gratitude		Protecting your strengths, growth, & spirit of gratitude	Performance Planning: Part 2		Determine action steps & overcome obstacles
Health & Wellness		Staying healthy & managing stress	Engagement, Motivation, Results		Accomplish work & maximize your results
Emotion, Respect, Forgiveness		Limiting anger & embracing respect & forgiveness	Communication & Culture		How you build positive culture & communicate well
Lifestyle, Relationships, Fun		Enjoying your life & your relationships	Problems & Solutions		Maintain a healthy approach to problem-solving
Values & Philosophies		Connecting to your core values & beliefs	Positive Accountability		Take ownership & responsibility
Vision & Mission		What you want to become & how you become it	Lifetime Learning & Celebration		Committing to lifetime learning & celebration

## In the FLP Team Series

- Leaders & teams receive 16, 1-hour LIVE virtual coaching sessions with up to 8 other teams
- Also receive 20 additional hours of development content to use in team meetings & 1-on-1's
- Participants receive and complete comprehensive workbooks filled with content and tools.

## The Investment

- \$350 per month for 12 months for Single-Office Agencies.
- \$450 per month for 12 months for Multi-Office Agencies.
- Alumni teams who participate in Team Series again receive a significant alumni discount

## When Can We Attend?

Begin in January or April. Visit [www.ourfuturelegacy.com](http://www.ourfuturelegacy.com) or email [info@ourfuturelegacy.com](mailto:info@ourfuturelegacy.com)

## We understand your world, and we are FOR YOU

Working with agencies a combined 125 years over the past 25 years, we've created proven methods, practical tools, & community to help you & your team. We have been Agents, Sales Leaders, ADP and Executive Coaches, Agent Intern & Financial Services Trainers, & even an Agent Spouse. We know your world & care about you.